

Workshop Title

Coaching your researchers to funding success

Workshop Overview

How do you ensure researchers are managing their careers in order to be successful when it comes time to apply for their own research funding? What coaching is available to them to ensure they have done everything they need to do to be competitive? In true workshopping style, participants will hear about best practice research academic career coaching and be encouraged to share their own suggestions and experiences. In particular, this workshop will focus on the coaching required to best prepare researchers for success when applying for research grants.

Workshop structure

Kirsten and Lyn, co-Directors of The GrantEd Group, will share their strategies and encourage discussion on:

- the purpose of career coaching for researchers and why it is necessary
- the role of the research management office
- different programs currently in place in research organisations
- elements of career coaching programs and their effectiveness, and
- how to measure success.

Experience level/ target audience

It is anticipated there will be a mix of research management experience in the room and all are welcome. A mix of personnel from small and large research organisations, individual faculties as well as central research staff enables different perspectives to be shared.

Learning objectives:

1. understand what makes an esteemed impactful and fulfilling academic career
2. identify and articulate the role of the research manager in enabling a researcher to be successful
3. develop methods for difficult conversations with academic researchers
4. recognise the practical, proven tools to use in their own institution

Workshop presenters

Kirsten Bartlett has led multi-million dollar bids in the financial services, technology, professional services and tertiary sectors. She's a practical and strategic thinker, swift and fearless writer and a fun and engaging addition to any project. Kirsten is a facilitator, writer and career coach with a strong focus on helping individuals achieve their Big Hairy Audacious Goals. With a BA in English Lit from Monash and a Master of Marketing from MBS, Kirsten's entrepreneurial spirit inspires her to approach life with a 'sure, I'll give it a go, how hard can it be?' attitude.

Lyn Airey spent 13 years as a medical research scientist in Australia and the UK before branching out into project, contract, grant and tender management. Lyn helps hundreds of researchers each year polish their grant applications, as well as facilitating workshops on grant writing, tender writing and contract management. Lyn's insight stems from her personal experience navigating the sector during her own research career, combined with the strategic view she now has from liaising with and supporting people from multiple disciplines and universities across Australia. Lyn has a B.Biotech (Hons) from Flinders, a PhD in Reproductive Biology from Monash and a Grad Dip in Project Management from UniSA.